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ALAH GLOVER

## IN THE FIRST JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA PERMIT IN AND FOR CARSON CITY

In Re The Joint Petition of

Case No. 11 0C 00323 1B

STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY, FINANCIAL INSTITUTIONS DIVISION.

and

ADVANCED CHECK CASHING & PAYDAY LOAN, and CARL HULL,

Petitioners.

CASE NO.: 11 0C 00323 1B

DEPT. I

**DECLARATORY ORDER** REGARDING THE INCLUSION OF INTEREST AND OTHER CHARGES IN THE LIMITATION OF THE AMOUNT OF DEFERRED DEPOSIT **LOANS UNDER NRS 604A.425** 

## DECLARATORY ORDER REGARDING THE INCLUSION OF INTEREST AND OTHER CHARGES IN THE LIMITATION OF THE AMOUNT OF DEFERRED DEPOSIT LOANS UNDER NRS 604A.425

On March 5, 2012, the hearing took place on the Joint Petition for Declaratory Judgment at 3:00 p.m. Petitioner State of Nevada, Department of Business of Industry, Financial Institutions Division (hereafter "the Division") was represented by Catherine Cortez Masto. Attorney General, and Deputy Attorney General, Daniel Ebihara; Petitioners Advanced Check Cashing & Payday Loan and Carl Hull were represented by Mark J. Krueger, Esq.; the Court having reviewed the briefs, and arguments of counsel, and good cause appearing.

Now. therefore, the Court issues the following Finding of Fact and Conclusions of Law and Declaratory Judgment:

#### **JURISDICTION**

On October 13, 2011, the Co-Petitioners, the Financial Institutions Division (hereafter the "Division") and Advanced Check Cashing & Payday Loan and Carl Hull (hereafter "ACC") submitted a joint a petition requesting this Court issue a declaratory judgment.

- 2. The Co-Petitioners have stipulated that a genuine and real controversy exists between them regarding the interpretation of NRS 604A.425. The parties have agreed to present this controversy before this Court for its determination regarding the interpretation of the statute pursuant to NRS 29.010.
- 3. The parties have also stipulated and agreed that each party shall bear their own attorney's fees and costs, and, therefore, none shall be awarded regarding this case.
- 4. NRS 29.010 states that, "Parties to a question in difference, which might be the subject of a civil action, may, without action, agree upon a case containing the facts upon which the controversy depends, and present a submission of the same to any court which should have jurisdiction if an action had been brought. But it must appear, by affidavit, that the controversy is real, and the proceedings in good faith, to determine the rights of the parties. The court shall thereupon hear and determine the case and render judgment thereon, as if an action were pending."
- 5. This Court finds based upon the joint petition and record of this case that a real and genuine case and controversy exists between the parties regarding the conflicting interpretation of NRS 604A.425 and that the case is ripe for disposition.

#### FINDINGS OF FACT

- 6. The question the parties ask this Court to resolve is whether the limitation on the amount of a deferred deposit loan to 25 percent of the customer's expected gross monthly income as stated in NRS 604A.425, includes interest, fees and other charges, or is solely a limitation on the principal amount of the deferred deposit loan.
  - 7. NRS 604A.425 reads as follows:

NRS 604A.425 Prohibited acts by licensee regarding amount of loan.

- 1. A licensee shall not:
- (a) Make a deferred deposit loan that exceeds 25 percent of the expected gross monthly income of the customer when the loan is made; or
- (b) Make a high-interest loan which, under the terms of the loan agreement, requires any monthly payment that exceeds 25 percent

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of the expected gross monthly income of the customer.

2. A licensee is not in violation of the provisions of this section if the customer presents evidence of his or her gross monthly income to the licensee and represents to the licensee in writing that:

- (a) For a deferred deposit loan, the loan does not exceed 25 percent of the customer's expected gross monthly income when the loan is made; or
- (b) For a high-interest loan, the monthly payment required under the terms of the loan agreement does not exceed 25 percent of the customer's expected gross monthly income.
- The Division is the State agency charged with the responsibility for the licensing 8. and regulation of lenders of deferred deposit loans pursuant to NRS Chapter 604A. The Division's position is that the limitation on deferred deposit loans to 25 percent of the customer's expected gross monthly income (hereafter the "25% Rule") includes all fees, charges and interest which the lender may charge when determining if the amount of the loan exceeds the 25% Rule.
- 9. ACC is a licensed deferred deposit lender in the State of Nevada. ACC's position is that only the principal amount of the loan, or the amount of money the customer actually receives from the transaction, is subject to the 25% Rule.
- 10. The definition of a "deferred deposit loan" is found in NRS 604A.050 and reads as follows:

NRS 604A.050 "Deferred deposit loan" defined. "Deferred deposit loan" means a transaction in which, pursuant to a loan agreement:

- 1. A customer tenders to another person:
- (a) A personal check drawn upon the account of the customer; or
- (b) Written authorization for an electronic transfer of money for a specified amount from the account of the customer; and
  - 2. The other person:
- (a) Provides to the customer an amount of money that is equal to the face value of the check or the amount specified in the written authorization for an electronic transfer of money, less any fee charged for the transaction; and
- (b) Agrees, for a specified period, not to cash the check or execute an electronic transfer of money for the amount specified in the written authorization.

- 11. The Division makes two arguments in support of its position. First, the Division asserts that the plain reading of the statutes requires that the term "deferred deposit loan" be defined as the entire transaction where a customer provides the lender a check and in exchange, the lender provides the customer money. The amount of money the customer receives is less than the value on the check because the lender subtracts the fees, interest and other charges. Because the definition of deferred deposit loan encompasses the entire "transaction" and does not draw a distinction between principal and interest and other charges, such a distinction should not be created when the term is used in NRS 604A.425.
- 12. Second, the Division stated, and ACC agreed, that the purpose of the 25% Rule was to prevent borrowers from falling victim to a "debt treadmill." This problem occurs when a customer who is unable to repay the original loan either continues to just make interest payments to keep the loan current or takes out another larger loan to pay the principal and interest incurred from the first loan. Consequently, a cycle of debt occurs from which the customer will never be able to satisfy.
- 13. Since there is no limitation on the amount of interest a lender can charge in Nevada, the Division asserts that any limitation on principal without including interest and other charges would never accomplish the intended purpose of the law which is: to require that the lender only loan money which the customer can repay.
- 14. Contrary to the Division's position, ACC argues that since the definition of "deferred deposit loans" under NRS 604A.050 does not mention interest, this indicates a legislative intent that interest is not part of the definition. ACC states that the annual percentage rate of interest was specifically made a part of the definition of "high interest loan" in NRS 604A.0703. Since the legislature excluded the annual percentage rate in the deferred deposit loan definition, the legislative intent must be to not have the interest included.
- 15. Finally, ACC claims that the Division had previously expressed a position contrary to the one argued in the present case and, therefore, the Division should be bound to that interpretation regardless of the plain meaning of the statute. ACC supports this argument by

stating that the Division had previously adopted regulations related to NRS 604A.425, and should have confirmed this interpretation at the time those regulations were passed if it wanted this interpretation to be imposed upon its licensees.

- 16. However, the Petition and this Court's Order is focused on the interpretation and meaning of NRS 604A.425. Neither the conduct of the Division nor its previous interpretation is relevant in determining the meaning of the statute for the purposes of this proceeding. This Court's review of this question is done *de novo* and no deference or weight is given to either party's position.
- 17. As will be more fully stated below, this Court finds ACC's position unpersuasive and that all fees, interest, and charges, in short everything a lender may charge to the borrower for the cost of extending credit are part of the deferred deposit loan and subject to the limitation of the 25% Rule.
- 18. If any finding of fact is more properly characterized as a conclusion of law, it shall be construed as such.

## **CONCLUSIONS OF LAW**

- 19. To determine the meaning of a statute, this Court starts "with the assumption that the legislative purpose is expressed by the ordinary meaning of the words used." *Richards v. United States*, 369 U.S. 1, 9 (1962). This means that the Court looks to see if the statute is unambiguous regarding whether the Legislature "has spoken directly to the question at hand" in the plain meaning of the language of the statute. *Arizona State Bd. For Charter Schools v. U.S. Dep. Of Educ.*, 464 F.3d 1003, 1006 (9<sup>th</sup> Cir. 2008).
- 20. "[W]hen a statute is clear an unambiguous on its face, a court may not go beyond the language of the statute in determining the legislative intent." *Roberts v. State of Nevada*, 104 Nev. 33, 37, 752 P.2d 221, 223 (1988);
  - 21. Here, the statutory scheme is both clear and unambiguous.
- 22. NRS 604A.425(1)(a) requires that deferred deposit lenders cannot make "a deferred deposit loan that exceeds 25 percent of the expected gross monthly income of the

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customer when the loan is made." Further, NRS 604A.425(2)(a) states that if a customer presents evidence that "the loan does not exceed 25 percent of the customer's expected gross monthly income when the loan is made" then no violation has occurred.

- 23. Whether the limitation states "loan" or "deferred deposit loan," the statute, in this context, defines them both in the same way.
- 24. NRS 604A.080 states, "'[l]oan' means any deferred deposit loan..." deposit loan is defined as "a transaction" where a customer provides the lender a check or electronic transfer authorization, and the lender in turn "[p]rovides to the customer an amount of money that is equal to the face value of the check or the amount specified in the written authorization for an electronic transfer of money, less any fee charged for the transaction" NRS 604A.050 (emphasis added).
- 25. The definition of the term "deferred deposit loan" in NRS 604A.050 is controlling. In re Estate of Melton, 2012 WL 512656, 4 (Nev. 2012) ("We also have explained that a statute's express definitions are controlling because '[t]o read [them] otherwise would lead to the absurd result of rendering [such provisions] ... mere surplusage.'), citing, Boulder Oaks Cmty. Ass'n v. B & J Andrews, 125 Nev. 397, 406, 215 P.3d 27, 32-33 (2009)").
- 26. The process of obtaining a deferred deposit loan is the entire transaction between the customer and the lender. The customer provides the check or electronic authorization for an amount to be deposited on a date in the future. In exchange, the lender provides money to the customer for the amount of the check or authorization minus any fees, interest or other charges for the service. The statutory definition does not differentiate between principal, fees or interest and neither does the limitation expressed in the 25% Rule. Therefore, this Court will not create such a distinction where none exists in law.
- 27. "[A]ny fee charged for the transaction", as set forth in NRS 604A.050, includes any interest.
- 28. Even if this Court were to determine that the statute was ambiguous in a way, which would leave open the question of whether interest and other fees were included in the

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25% Rule, the legislative history is clear. Both parties agree that the purpose of the Rule was to avoid the "debt treadmill." That is, where a customer obtains a loan that the customer is unable to repay and is forced to continue making interest payments in order to keep the loan current or obtain another larger loan to satisfy the first loan, creating a continuous cycle of debt. Hearing on A.B. 384 Before the Assembly Committee on Commerce and Labor, 2005 Leg., 73<sup>rd</sup> Sess. 46 (April 6, 2005). Thus, the legislative intent in enacting the 25% Rule was to require lenders to make loans that the customer could repay.

- 29. The purpose of limiting deferred deposit loans to an amount the customer could repay becomes irrelevant if interest and any other charges associated with the cost of credit are not included in the calculation. In Nevada, there is no limit on the amount of interest which can be charged in a contract. NRS 99.050 (2007) ("parties may agree for the payment of any rate of interest on money due or to become due on any contract...".) Therefore, without placing a limitation on the total amount of the obligation, the amount of interest and fees could dwarf the principal, creating the very problem the statute was meant to cure. This would be an absurd result. V and S Ry, LLC v. White Pine County, 211 P.3d 879, 882 (Nev. 2009).
- 30. While ACC makes several arguments to support its position that interest and other charges are not included in the 25% Rule, none of its points address the legislative intent which is clearly expressed in the statutory scheme.
- 31. As stated above, ACC claims that since the annual percentage rate of interest is part of the definition of "high interest loan" in NRS 604A.0703, and is not in the definition of "deferred deposit loan" in NRS 604A.050, the exclusion was intentional and the legislative intent was not to have interest included as part of deferred deposit loans. disagrees.
- 32. As the Division correctly stated, NRS 604A.0703 does not limit the maximum amount of interest that can be charged as a "high interest loan." Rather, it sets the minimum level of interest. NRS 604A.0703(1) defines a high interest loan as "a loan made to a customer pursuant to a loan agreement which, under its original terms, charges an annual

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percentage rate of more than 40 percent." Id. (emphasis added).

- 33. The annual percentage rate of interest in "high interest loans" is important in order to distinguish those from installment loans under NRS Chapter 675, which has no interest rate limit. The definition and the terms of this statute serve no other purpose. NRS 604A.407(1).
- 34. Consequently, the only restriction on the interest in a "high interest loan" is, coincidentally, contained in NRS 604A.425. Pursuant to NRS 604A.425(1)(b), the high interest lender is prohibited from making a loan where any monthly payment "exceeds 25% of the expected gross monthly income of the customer."
- 35. Thus, similar to the restriction on deferred deposit loans, the limitation on high interest loans is meant to prevent the customer from receiving a loan beyond the customer's presumed ability to repay the obligation.
- 36. Finally, ACC argues that the Division's previous interpretation of this statute has been inconsistently enforced and even contrary to its current position in this case. As stated above, the issue to be decided is the meaning of the statute not the conduct of the Division. It is important to remember that both parties believed that there was sufficient controversy regarding the meaning of the statute in question that they both agreed to have this Court determine the issue.
- 37. As stated above, this Court makes its determination based on the statutory construction and the meaning of NRS 604A.425. This is solely a legal determination, and the prior position of the parties is immaterial to deciding this purely legal question.
- 38. Moreover, the Division is not required to continue to enforce an incorrect interpretation of a statute simply because that was the position it had taken last year or even for the last ten years. The Division should not be penalized for correcting a position which was contrary to the law after discovering the error of its ways. Such corrective action should be encouraged rather than discouraged.
- 39. Consequently, this Court concludes that a "deferred deposit loan" under NRS 604A.425 and 604A.050, which constitutes not only the principal but all charges and interest

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shall be construed as such. IT IS SO ORDERED. Submitted by: CATHERINE CORTEZ MASTO Attorney General By: DANIEL EBIHARA Deputy Attorney General Nevada Bar No. 6280 Office of the Attorney General 555 E. Washington Ave., Suite 3900 Las Vegas, Nevada 89101 Telephone: (702) 486-3326 Facsimile: (702) 486-3416

referred to as fees, is in short everything which is associated with the cost of extending the loan that the customer is obligated to pay. Therefore, pursuant to NRS 604A.425, a deferred deposit loan including the principal as well as any and all fees, charges and interest, cannot exceed 25 percent of the expected monthly gross income of the customer.

40. Any conclusion of law which is more properly characterized as a finding of fact

## ORDER

IT IS HEREBY ORDERED, ADJUDGED AND DECREED that, pursuant to NRS 604A.425(1)(a) the total amount of the deferred deposit loan, including the principal and all interest, fees and everything that the lender may charge for extending the loan, cannot exceed 25 percent of the expected gross monthly income of the customer when the loan is made.

DATED this \_\_\_\_\_\_ day of March, 2012.

JAMES T. RUSSELL DISTRICT COURT JUDGE

ancia I Trussell

Attorneys for the Dept. of Business &

Industry Financial Institutions Division

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# Attorney General's Office 55 E. Washington, Suite 3900 Las Vegas, NV 89101

## **CERTIFICATE OF SERVICE**

I certify that I am an employee of the State of Nevada, Office of the Attorney General, and that on March 23, 2012, I re-submitted via U.S. mail, postage prepaid, First Class Mail, a true and correct copy of the foregoing STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY, FINANCIAL INSTITUTIONS DIVISION'S DECLARATORY ORDER REGARDING THE INCLUSION OF INTEREST AND OTHER CHARGES IN THE LIMITATION OF THE AMOUNT OF DEFERRED DEPOSIT LOANS UNDER NRS 604A.425,

addressed as follows:

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An Employee of the State of Nevada Office of the Attorney General

